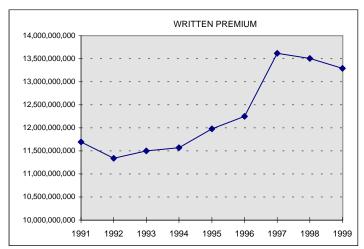
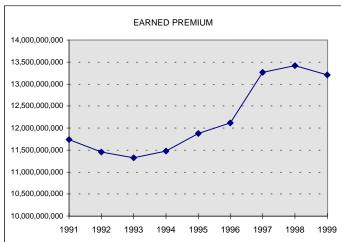
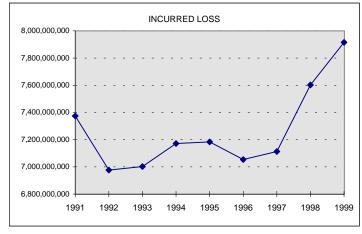
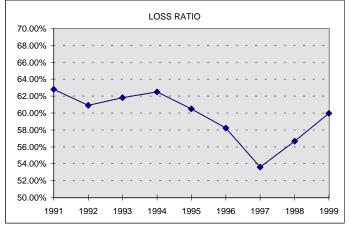
1991-1999 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS Line of Business: Combined PPAL & PPAPD [19.4 + 21.1]

| | WRITTEN PREMIUM | <u>% Chg.</u> | EARNED PREMIUM | INCURRED LOSS | LOSS RATIO |
|------|-----------------|---------------|----------------|---------------|------------|
| 1991 | 11,694,287,713 | | 11,740,261,664 | 7,373,582,367 | 62.81% |
| 1992 | 11,343,713,090 | -3.00% | 11,451,815,716 | 6,976,198,061 | 60.92% |
| 1993 | 11,496,595,385 | 1.35% | 11,324,887,167 | 7,002,319,577 | 61.83% |
| 1994 | 11,568,695,204 | 0.63% | 11,473,505,719 | 7,170,829,324 | 62.50% |
| 1995 | 11,978,676,549 | 3.54% | 11,877,362,483 | 7,184,566,206 | 60.49% |
| 1996 | 12,250,413,828 | 2.27% | 12,119,141,752 | 7,053,858,305 | 58.20% |
| 1997 | 13,615,688,959 | 11.14% | 13,265,778,953 | 7,112,596,909 | 53.62% |
| 1998 | 13,508,147,118 | -0.79% | 13,418,744,805 | 7,601,504,117 | 56.65% |
| 1999 | 13,289,823,810 | -1.62% | 13,205,582,447 | 7,916,374,423 | 59.95% |









NOTE: THIS REPORT INCLUDES ONLY COMPANIES WITH WRITTEN PREMIUM GREATER THAN ZERO.